

# **CAMPAIGN** Checklist

#### 1. RECRUIT A TEAM

- Attend United Way Employee Campaign Manager (ECM) training
- Meet with your CEO to confirm commitment and buy-in to engage employees
- Recruit a committee to help with specific campaign tasks
- Schedule an internal training for your team

# 2. SET A GOAL

• Establish your campaign goals - total dollars raised, percent participation, special events, etc.

# **3. DETERMINE YOUR TIMELINE**

• Establish your campaign timeline, including a kickoff date, special events and finale or thank you event

#### 4. PLAN CAMPAIGN ACTIVITIES

- Draft a letter to be sent from the CEO to thank employees see our examples online for help
  Kick off your campaign with a celebration
- Schedule employee meetings
- Personalize your campaign
- Determine the type of ask that best fits your organization's culture

# 5. INFORM AND ASK

- Publicize and continuously promote your campaign and your goals to all employees
- Follow up with employees who are unable to attend meetings
- Issue progress reports to United Way and your fellow employees

# 6. THANK EVERYONE

- Announce your results
- Thank your committee, volunteers and employees for their participation
  Have a celebratory Thank You or Finale event

# 7. REPORT RESULTS

- Add up your results and submit report envelope and required forms to United Way
- Evaluate your company's campaign strengths and weaknesses and make recommendations for next year's campaign

# 8. STAY IN TOUCH

Pat yourself on the back for a job well done!
 Attend the United Way Campaign Finale and be recognized for your hard work